

The 5 Biggest Mistakes Most Home Owners Make When Hiring a Painting Contractor



NOT Knowing Can Cost You Thousands
Paintegrity.com

We expect you'll benefit greatly from this report. More importantly, we hope you *follow* these guidelines as they can literally save you thousands of dollars, months of hassle and unnecessary stress.

Mistake #1

Hiring a Painter without making sure they are licensed, bonded and insured.

If your painter is not licensed, bonded and insured, you open yourself up to a high-degree of financial risk. In fact, it could cost you a small fortune if anything goes wrong.

And there are *many* things that could go wrong. Here are just 3 examples:

- Let's say one of the workers falls off a ladder and hurts his back.

As the home owner, you could be responsible for the ambulance, hospital and rehabilitation bills, which could easily be tens of thousands of dollars or more depending on the severity of the injury.

- Or, what if paint spills on your expensive carpet, car, furniture or artwork? Well, you'd be stuck with the damage and would have to pay out of your pocket if you wanted to replace it.
- They take your money but don't finish the work.

Then what? You're left with an incomplete paint job that looks worse than it did before you hired and paid them. Likely they even did a shoddy job with the part they did do.

So, you either live with it or have to pay a new painter to correct their mistakes and finish the job, costing you *substantially* more.

Solution #1

Make sure the contractor is licensed, bonded, insured *AND* that they pay workers compensation on all of their employees.

When you hire a painting contractor, it is important to be sure that they meet all of these requirements. This way, if anything goes wrong on the job, you will not be stuck with the bill!

- **Compensation Insurance** - Insures that you will not have to pay if a worker gets hurt on the job.
- **Bonding** protects you - the consumer - if the contractor fails to complete a job, doesn't pay for permits, or fails to meet other financial obligations, such as paying for supplies or subcontractors or covering damage that workers cause to your property.
- **General Liability Insurance** - Insures that if your property is damaged in any way from the job, you will be compensated for it.

How do you know if a painting contractor is licensed, bonded and insured?

They will have a CCB#, which stands for Construction Contractors Board, the state entity responsible for issuing contractor licenses and keeping an up-to-date database of the company's standing.

To investigate, go to <http://www.oregon.gov/CCB>

Type in the company's CCB number, name of company or name of owner.

You'll instantly see the status of their license, the workers compensation insurance information, the liability insurance information, and the CCB bond information, as well as if there have been any disputes.

**Paintegrity, Inc. CCB#:211943

Owner: Jeremy Girard

Mistake #2

Hiring a painter without checking into the quality of their work and products.

Many painters will cut corners and sacrifice quality to save time and money, leaving your home with a patchy looking paint job, or one that will not last for longer than a year.

Some painters have been trained by construction/commercial companies that reward fast work, at the expense of quality and long-lasting results.

Hiring those kinds of painters may get the job done fast - but not right.

If they 'cut corners,' you'll end up with a sub-par job that may crack or peel. At the very least you'll need to repaint again years earlier than necessary, costing you way more than having the job done right the first time.

Don't live with the regret and extra expense of shoddy work.

Solution #2

Ask them what their quality standards are. Quality means different things to different people.

You want to make sure that they meet the following guidelines and ask what sort of a guarantee they offer. Be sure the estimate they give you lists in detail exactly what they will do for you.

Asking these questions ahead of time will go a long way to ensure you get a quality paint job:

- **Preparation** - To insure optimal longevity of your paint job, the preparation work the contractor does before they paint is very important.

Do they remove all loose paint and restore deteriorated wood?

If there is lead-based paint on your home, does the company follow the proper laws for removing it (to protect your health and the health of others)?

Do they restore aging surfaces and make sure to caulk and seal all needed areas (such as windows, door jams, corner boards, holes, etc)?

- **Product** - What kind of paint are they using? Does it have a warranty?

For exteriors, do they use a product that is a paint and primer all in one, which assures that all surfaces get primed and have proper adhesion for years to come?

- **Application** - How do they apply their paint?

If they use a sprayer, do they make sure that they roll or brush during application (if the surface is rough or porous)?

Are they detail oriented? Do they make sure your home looks good no matter how **close** you look at it (not just from the curb or the door)?

- **Cleanliness** - Do they keep the job site clean? Make sure that they will cover all areas that they will be painting around including concrete, doors, windows, furniture, etc. and clean up their materials when the day is finished.

Mistake #3

Not asking for references. You find a painter who sounds great, but how can you be sure that they will do a quality job?

Solution #3

Ask for references, and call them!

Asking the following questions is a great way to know what kind of company you are dealing with.

- What was the quality of workmanship?
- How well has the paint performed?
- Did they stay on budget?
- If problems arose, how were they dealt with?
- Were you happy with their attitude?
- Did they make sure that the job site stayed neat and clean?
- How timely was the work completed?
- Were they on time and did they call when they said they would?

Mistake #4

Getting an estimate and hiring a contractor who does not ask you questions about what you are trying to accomplish and who does not give you any feedback.

If a painter comes out to give you a bid, walks around and then just hands you an estimate, be very cautious!

They *may* be great at what they do, but if they aren't asking the questions that need to be asked or giving you any feedback, you don't want to be biting your nails the entire time, hoping they 'got' what you were trying to tell them.

Solution #4

Communication!

If you are going to hire anyone to work on your home or business, you want to make sure that they truly have your best interest at heart.

Do you feel comfortable speaking with them?

What sort of attitude do they have?

Be sure to communicate your project goals and make sure that all of your questions get answered clearly.

Mistake #5

Hiring a contractor based on the lowest price alone.

Often, the cheapest bid is not the best bid.

If a painter provides you with a significantly low bid, chances are they're cutting costs elsewhere that could cost you much more in the long run. We've all heard the saying, 'you get what you pay for'.

Well, if you are going to hire a painter to work on your home, you want to make sure that it looks great and lasts for years to come.

Solution #5

Make sure that they meet all of the standards we've covered so far. If they fail to provide you with satisfying answers, move on to someone who will!

Final Thoughts

We hope you've benefited from this report. More importantly, we hope you *follow* these guidelines as they can literally save you thousands of dollars, months of hassle and unnecessary stress.

As you investigate Paintegrity, Inc., we're certain you'll discover we meet and exceed all of the above guidelines.

You'll have the peace of mind in knowing you won't experience any of the above 5 mistakes with us.

We have never had a dissatisfied client, and we can prove this through our testimonials, references and our excellent work ethic.

References available upon request.

When you're ready, take the next step and request an Estimate.

To do so, you may:

- Call us at 503-985-3443
- Email us at service@paintegrity.com
- Or fill out the short online Estimate Request Form here: www.paintegrity.com/estimate

We look forward to earning your business with integrity. Let us know if you have any questions.

Paintegrity, Inc. Team
www.paintegrity.com